



i2i Technologies focuses on (3) main video communication & collaboration solution areas: Content Distribution (Screen Sharing, Digital Signage, Lecture Capture, Video on Demand, Video Streaming/Recording), Integrated Rooms (Interactive Displays/Projectors/Whiteboards, Document Cameras, Audio Systems, Control Systems), Video Conferencing (Room Systems, Mobile Cart Systems, Cloud Solutions). We go beyond just the products, providing fully integrated solutions and support to our customers including customized Implementation & Support Plans. The i2i Technologies Team has over 20 years of experience working with video communications. We specialize in assisting people with aligning goals to simple, flexible, and dependable solutions. Working to create and maintain long term partnerships is a critical component of our philosophy. We love what we do and we can help you love what you do even more.

| <b><u>MANUFACTURER</u></b>                              | <b><u>DISCOUNT % OFF MSRP</u></b> |
|---|-----------------------------------|
| <b>AMX</b>  | <b>5% - 30%</b>                   |
| <b>AVTEQ</b>  | <b>15% - 25%</b>                  |
| <b>Barco ClickShare</b>                                 | <b>5% - 11%</b>                   |
| <b>beyerdynamic</b>                                     | <b>15%</b>                        |
| <b>Biamp</b>  | <b>20% - 25%</b>                  |
| <b>Chief</b>  | <b>5% - 25%</b>                   |
| <b>Cisco Telepresence Hardware</b><br>Formally Tandberg | <b>25 - 34%</b>                   |
| <b>Crestron</b>   | <b>5% - 30%</b>                   |
| <b>Da-Lite</b>  | <b>10% - 25%</b>                  |
| <b>Discover Video</b>                                   | <b>10%</b>                        |
| <b>Epson Projectors</b>                                 | <b>2% - 15%</b>                   |
| <b>Hitachi Projectors</b>                               | <b>2% - 15%</b>                   |
| <b>JBL</b>  | <b>15%</b>                        |
| <b>Kramer</b>   | <b>5% - 30%</b>                   |

| <b><u>MANUFACTURER</u></b>  | <b><u>DISCOUNT % OFF MSRP</u></b> |
|---|-----------------------------------|
| <b>Lifesize Video Conferencing</b><br>Exceptions: Demo Products, Product Activation Licenses                                | <b>2% - 18%</b>                   |
| <b>Polycom Video Conferencing</b><br>Exceptions: Cables   | <b>2% - 36%</b>                   |
| <b>QSC</b>  | <b>5% - 25%</b>                   |
| <b>Quam</b>   | <b>15% - 20%</b>                  |
| <b>Revolabs</b>   | <b>15%</b>                        |
| <b>Samsung Displays</b>   | <b>5% - 25%</b>                   |
| <b>Sharp Displays</b>   | <b>5% - 25%</b>                   |
| <b>Spectrum Industries</b>  | <b>39%</b>                        |
| <b>VBrick</b><br>Exceptions: VBrick Professional Services & Technical Support   | <b>15%</b>                        |
| <b>VFI</b>  | <b>10% - 30%</b>                  |
| <b>Vutec</b>  | <b>14%</b>                        |
| <b>Wolfvision</b>   | <b>15%</b>                        |
| <b>Other Options &amp; Accessories<br/>Related to Content Distribution,<br/>Integrated Rooms, or Video<br/>Conferencing</b> | <b>2% - 30%</b>                   |
| <b>Services</b><br>Conversation<br>Design<br>Installation & Configuration<br>Implementation & Support<br>Maintenance        | <b>5%</b>                         |

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