



i2i Technologies focuses on (3) main video communication & collaboration solution areas: Content Distribution (Device/Screen Sharing, Digital Signage, Lecture Capture, Video on Demand, Video Streaming/Recording), Integrated Rooms (Interactive Displays/Projectors/Whiteboards, Document Cameras, Control Systems), Video Conferencing (Room Systems, Mobile Cart Systems, Cloud Solutions). The i2i Technologies Team has over 20 years of experience working with video communications. We specialize in assisting people with aligning goals to simple, flexible, and dependable solutions. Working to create and maintain long term partnerships is a critical component of our philosophy. We love what we do and we can help you love what you do even more.

<u>MANUFACTURER</u>	<u>DISCOUNT % OFF MSRP</u>
AMX	5% - 30%
AVTEQ	15% - 25%
Barco	5% - 11%
beyerdynamic	15%
Biamp	29%
Chief	5% - 25%
Cisco Telepresence Hardware Formally Tandberg	15% - 34%
Crestron	5% - 30%
Da-Lite	10% - 25%
Discover Video	10%
Epson Projectors	2% - 15%
Hitachi Projectors	2% - 15%
JBL	15%
Kramer	5% - 30%
Lifesize Videoconferencing	2% - 25%

<u>MANUFACTURER</u>	<u>DISCOUNT % OFF MSRP</u>
Mersive	5% - 10%
Poly Videoconferencing Formally Polycom	2% - 36%
QSC	5% - 25%
Quam	15% - 20%
Revolabs	10% - 15%
Samsung Displays	5% - 25%
Sharp Displays	5% - 25%
Spectrum Industries	20% - 39%
ViewSonic	10% - 30%
VFI	10% - 30%
Vutec	14%
Wolfvision	15%
Other Options & Accessories Related to Content Distribution, Integrated Rooms, or Video Conferencing	2% - 30%
Services Conversational Consulting Design Installation & Configuration Implementation & Support Maintenance	5%

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Region 8 ESC - "RFP 200904 Audio Visual Equipment, Supplies, and Services" Catalog/Price List
for Contract Year of November 30, 2020 to November 30, 2023.